



**Memorandum of Understanding
Between
Federation of Pakistan Chambers of Commerce & Industry (FPCCI)
&
IQR National University**

This Memorandum of Understanding (MoU) outlines affiliation between principle partners: FEDERATION OF PAKISTAN CHAMBERS OF COMMERCE AND INDUSTRY (FPCCI) and IQR NATIONAL UNIVERSITY

The **Federation of Pakistan Chambers of Commerce and Industry (FPCCI)** is an apex body of trade services and industry located at Federation House FPCCI serve as the bridge between the government and the private sector and place a vibrant role in national economy. It is also engaged among other things, and assisting the entrepreneurs of Pakistan in developing capacities for sustainable trade promotion and industrial development. Special emphasis is placed on the improvement of industrial development strategies, support infrastructures and access to market. FPCCI being the apex body of Pakistan has been working effectively for the promotion of Pakistan's Trade and economic development through its more than 246 trade bodies and many business Councils with different countries around the world.

IQR National University, Hayatabad, Peshawar, INU has established its unique position due to the impressive vision of an enlightened management and tireless efforts of a highly qualified faculty. The University, for its repute, faculty and unique academic curriculums attracts a large number of students every year although it offers admission to a measured number of students from all regions of country.

The FPCCI and University of Peshawar have agreed to establish close cooperation in facilitating and advancing academic research and the industry. Whereas, the Parties agree to the following cooperation:

- 1. Purpose:** the purpose of this MoU is to create Industry- Academia linkages to promote industry, Trade, and driven research.
- 2. General Principles:** Each party shall follow its own rules and regulations while cooperating with the other party.
- 3. Main Areas of Cooperation:**
The Parties Shall Cooperate In The Following Areas:
 - a. Joint research for developing technology.
 - b. Research personnel and technical information exchange.
 - c. Joint use of research equipment and facilities.
 - d. Other technology development and research areas mutually agreed by the Parties.
- 4. Personnel Exchange:** Research personnel from the Parties can be dispatched or trained at the other party. In this case, the dispatched research personnel and trainee shall have a reciprocal relationship with the receiving party.
- 5. Areas of Mutual Cooperation:**
 - a. Joint arrangement of research seminars and Conferences.
 - b. Participation in advisory councils, committees and consultancy services.
 - c. Complimentary job fair, Internship and job preference.
 - d. Joint Research based publications.
 - e. Industry-based Research projects including startups.
 - f. Any other activity



6. Information Exchange:

- a. The Parties can co-hold conferences, seminars, workshops, etc. Although there will be sharing of Technical information and related data are to be shared.
- b. When necessary, joint research teams, technology exchange teams, etc. shall be organized and operated for further cooperation.

7. Non-Disclosure: The Parties shall not provide or disclose any confidential information related to the other party, acquired during the cooperation or exchange stated herein, to a third party.

8. Supplementary Rules:

- a. **Principle of Good Faith:** The Parties shall practice this agreement in good faith.
- b. **Dispute in between the parties:** Any dispute in interpreting this agreement or any details necessary for implementing this agreement shall be determined by discussion between the parties.
- c. Either of the parties possesses the right to cancel the agreement at any time giving a 30-days' notice in writing to the other party.

Two (2) copies of this Memorandum of Understanding shall be prepared and each party shall sign and keep one (1) copy.

**Federation of Pakistan
Chambers of Commerce &
Industry (FPCCI)**

IQRA National University

**Name of Person
Designation of Person**

**Name of Person
Designation of Person**

MEMORANDUM OF UNDERSTANDING

between

**IQRA National University
Phase II, Hayatabad Peshawar
Khyber Pakhtunkhwa**

&

**FES Higher Education Consultants Pvt. Ltd.
(HO) Office 5, 1st Floor, CB Plaza
Adjacent to the Mall of Lahore
Tufail Road, Lahore Cantt**

The Memorandum of Understanding (MOU) is made between IQRA National University, Peshawar hereinafter referred to as party-1, and FES Higher Education Consultants Pvt. Ltd. hereinafter referred to as party-2, with respect to International Education and Counselling for the initial Period of three years i.e 2022 to 2025.

1. Purpose:

The objective of this memorandum is to establish collaboration between FES Higher Education Consultants Pvt. Ltd. and IQRA National University, Peshawar.

2. Area Of Collaboration

The Activities and services for this MoU shall include;

A. Services to be rendered by Party-2 include:

Following are the services we will provide to the students of IQRA National University, Peshawar. for the mutual benefits of both parties.

- i. **International Education and Counselling:** FES in collaboration with IQRA National University, Peshawar will provide international education and counselling in and IQRA National University, Peshawar with a sole purpose of providing career counselling services and guidance to the students of and IQRA National University, Peshawar.
- ii. **Facility and Resources:** IQRA National University, Peshawar will support FES in providing their services, whereas FES will be responsible to provide career counselling services and guidance to the students of IQRA National University, Peshawar the facilities provided by FES at IQRA National University, Peshawar is solely dedicated to provide career guidance to IQRA National University, Peshawar students only.
- iii. **Career Counseling:** The dedicated staff of FES will provide career counseling services to the students of IQRA National University, Peshawar so they may know what kind of education they should peruse and help them decide what occupation they can pursue after their education is completed.
- iv. **Admission Guidance:** FES staff will provide guidance to students of IQRA National University, Peshawar so they can choose to take admission in the program that best fits previous education and career goals.
- v. **Admission Arrangements:** FES will make all the necessary arrangement for admissions of IQRA National University, Peshawar students in the university and course that progresses the student for further education with an affordable fee structure.
- vi. **Visa Requirements:** FES staff will provide complete information to students regarding visa requirements.

- vii. **Medical Requirements:** FES staff will help students get their medical requirements fulfilled.
- viii. **Visa Application:** FES staff will prepare the visa applications of the students so that they can file applications for the student visa on time with all the required documents in an orderly and required fashion.
- ix. **Visa Interview Preparations:** FES staff will prepare the students for visa interview for certain embassies or high commissions who requires the student to appear in the credibility interview for acquiring student visa.
- x. **Appeal/ Review Launching:** FES staff will prepare appeal/review launching for students whose visas are refused for certain reasons.
- xi. **Pre-Departure Familiarization Guidance** to students to settle in for foreign environment.
- xii. **Accommodation Arrangements** for students before departure.
- xiii. **Providing Post-Departure Assistance** to students in terms of accommodation, courses, and fee payments and getting settled in foreign environment.
- xiv. **Arranging Education Expos and Events** in various cities and offices to bring students under one roof with the representative of various foreign institutions for on the spot admission or documents acceptance.
- xv. **IELTS Classes** for those students who feel the need to be prepared for the IELTS examination as an English language test that various institutions require for admissions.

xvi. Internships & Job Opportunities

Based on this MoU, FES will offer internship opportunities to the students of IQRA National University, Peshawar that may lead to employment provided that the students perform well during internship

B. Services to be rendered by Party-1 include;

- i. Assign a focal person to coordinate with FES on facilitation of IQRA National University, Peshawar Students.
- ii. Organize awareness/orientation session for spreading the educational opportunity provided by FES to the students of IQRA National University, Peshawar.
- iii. Social Media amplification from the ORIC IQRA National University, Peshawar official account to consider enrolling in the subsidized offer by FES.

3. Common Clauses

- a. Both the parties will work in a collaborative harmonious manner, and appreciate each other's roles and contributions towards the common goals set forth in this MoU.
 - b. In case, any issue or difference arises between the parties relating to interpretation of, or affect any of the terms of agreement or any provision thereof: the representatives of the parties shall, in the first instance, meet in an endeavor to resolve the issue and failing such resolution, the matter shall be referred to mutually agreed arbitration committee constituted by Heads of the both parties, whose decision will be Final and binding on both the Parties.
4. Use of Intellectual Property/Information Sharing/Publication

- a. The parties agree to provide each other all reasonable assistance in the application, filing, and securing of intellectual Property rights and protections.
- b. The intellectual property rights shall be enforced in conformity with the respective party 1 IP Policy and as per rules of the IPO Pakistan.
- c. The use of the name, logo and/or official emblem and name of the Parties on any document and/or paper is prohibited without the prior written approval either Party.
- d. All publication/product generated from this project shall have the following acknowledgment:

"This research study/project was supported by Funder name, the views expressed and claims made are not necessarily those of the funder name and University and the funder name and University does not endorse any product or commercial services."

- e. Both the Parties commit themselves to a non-disclosure clause wherein they will not disclose any information related to this MoU with any unauthorized party/individual.

5. Funding

This MoU is not commitment of fund.

6. Reporting

Office of the Research Innovation and Commercialization (ORIC), IQRA National University, Peshawar will evaluate effectiveness and adherence to the Memorandum of Understanding.

7. Force Majeure

Neither party shall be liable to each other or to the others, for loss or damage caused by non-performance, or a delay in the performance, of its obligations under this Agreement

to the extent that the same resulted from circumstances due to force majeure including inter-alias, strikes, labor disturbance, embargoes, riots, fires, floods, war, hurricanes, shortage of materials, Acts of God and acts of State or public authorities, or other causes beyond the reasonable control of the Party/Parties.

8. Cancellation/termination of the Agreements

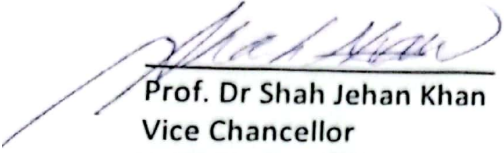
- This agreement shall stand cancelled, if it is so deemed necessary at any stage by mutual consent, due to circumstances beyond the control or non-fulfillment of the obligation by either party as laid down in this agreement. In such case, neither party shall be held responsible for any loss, which may accrue to the other or any third party.
- In case, one party wishes to terminate the MoU, it shall give a two-month prior written notice.
- Any ongoing projects shall not be affected by the termination of this MoU.

9. Duration:

This MoU is at-will and may be modified by the mutual consent of authorized officials from the both parties. This MoU shall become effective upon signature by the authorized officials of both the parties and will remain in effect till IQRA National University, Peshawar IQRA National University, Peshawar or until modified or terminated by anyone of the partners by mutual consent.


Signature

Party 01 Representative

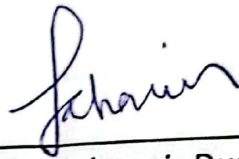

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IQRA National University,
Peshawar

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Party 02 Representative


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Witnesses


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Annexure -I:

1. **Consultancy Charges:** If the student is proceeding to any institute that is on FES panel, student shall not be charged consultancy charges in such case. FES will process all the applications coming through IQRA National University, Peshawar without any consultancy charges.
2. **Students' Admission Application Process:** FES staff will process the application when all the required documents of the students as per the requirements of the institution are provided. When the complete documents are received in a soft form through email to FES, FES shall than process the documents for admission to institution between 4 to 7 working days after receiving the documents.
3. **Direct Applications:** For all the students those are passed on by IQRA National University, Peshawar, FES shall not entertain their applications if they directly approach FES. If the student has approached FES before IQRA National University, Peshawar has provided the documents or details of the student to FES, FES shall be allowed to deal with the student directly.
4. **Recognized Institutions:** It is the sole responsibility of FES that all institutions for which students applications are processed by FES are genuine and recognized. Though FES shall have no obligation and responsibility if the institution is been closed down by the authorities of the country in which the institute is located and operating or of the country they are registered/recognized in, because of any reason.
5. **FES Regulations and Genuine Students:** IQRA National University, Peshawar should assist FES to ensure that all students comply with the rules and regulations of the FES for admissions, visa filling and processing, interview preparation and any other activity FES considers important to perform.
6. **Admission and Visa Surety:** FES does not guarantee admissions and issuance of visa. Admissions are on the discretion of the institutions while granting visa is the sole authority of the High Commissions, Embassies or Consulates. IQRA National University, Peshawar staff shall not promise/commit any student on behalf of FES regarding admissions in the institutions and granting of visas.
7. **Exclusive Access:** Till this MoU is valid, IQRA National University, Peshawar shall not allow permission to any other foreign education consultant to conduct seminar/ event at IQRA National University, Peshawar or invite any foreign education consultant to the campuses in any capacity.
8. **MoU Validity:** This MoU is valid from the date of signing till indefinite period and can be terminated by both parties after giving written notice of two months. The cases put up during the notice period will be treated as per the terms of the agreement even if commission is received after the notice period.
9. **Changes and Amendments:** In order to change any term of the above MoU, addition to it or removing any clause from it, both parties should inform each other in writing and the informed party shall acknowledge the change in writing as well.