

DEPARTMENT OF BUSINESS ADMINISTRATION & SOCIAL SCIENCES

ABOUT

The Business Administration & Social Sciences Department is akin to produce professionals suitable for the emerging needs of the market. We strongly believe that the educational environment, curriculum and teaching methodologies must lead to instilment of ethical and moral values coherent with the culture and religion of our society. To achieve these objectives, the programs offered by the Department of Business Administration & Social Sciences place a strong emphasis on ethical values.

The Department offers an array of different programs which includes PhD, MS, MBA, BBA, BS-Psychology, BS Digital Marketing, BS Accounting and Finance and Associate Degree Program and Media Studies. In an era

of globalization, the need of business education is vital for the success of any business. Our dedicated faculty and staff are committed to impart knowledge and our programs are designed in such a balanced way that not only cover the academic aspect but also provide the opportunity of research and interaction with business and industry. The aim of programs is to combine professional skill development with a critical awareness of the issues involved in learning and managing, complex organizations, with a particular emphasis on Business education, Finance, Marketing, Human Resource Management and Management Skills.

BS- Psychology program aims to guide students by ethics bringing in awareness, sensitivity and skill to work with wide array of clients by assessing, diagnosing and treating variety of psychological problems. Moreover, the program aims to create strong understanding of research and their use in clinical practice. Apart from that, Iqra National University is a place with countless opportunities. The purpose built campus with state-of-theart facilities provides a unique learning experience for the student and help them grow both personally and intellectually.



Prof. Dr. Amna Ali

It is my privilege to serve as the Chairperson of the Department of Business Administration and Social Sciences. Our department is committed to delivering a comprehensive and dynamic business education, offering programs that range from the Bachelor of Business Administration (BBA) to a PhD in Management Sciences.

In alignment with evolving market trends and societal needs, we also offer specialized undergraduate programs in Psychology, Digital Marketing, and Accounting & Finance under the Social Sciences umbrella. Our curriculum is continuously updated to reflect the latest developments in business, industry, and academia, adhering to the guidelines set by the Higher Education Commission (HEC) and the National Business Education Accreditation Council (NBEAC). We take pride in fostering a progressive, student-centered learning environment. The department is equipped with modern facilities and supported by a dedicated and highly qualified faculty committed to the academic and professional development of our students. Our graduates have secured esteemed positions in both national and multinational organizations, while many others have leveraged their acquired skills to embark on entrepreneurial ventures, establishing themselves as successful business leaders.

I warmly welcome prospective students to join our department. We are dedicated to providing you with the knowledge, skills, and opportunities necessary to excel in the fields of management, research, and social sciences.

CHAIRPERSON

SCHOOL OF BUSINESS ADMINISTRATION & SOCIAL SCIENCES

VISION

To emerge as a leading school of business and social sciences aiming to achieve academic excellence to meet the global standards, market dynamism with the sense of corporate social responsibility.

MISSION

Fostering academic excellence in the fields of Business and social sciences through research and development by establishing national and international collaborations that facilitate students in acquiring managerial and social skills.

TESTIMONIAL

Jalal Hussain Shah

My journey at INU has been the most valuable and memorable part of my life. Besides my education it has given numerous amazing memories, which I can hold on to for eternity, seeing how the institute has grown and is growing further makes me proud. The department that makes me proud the most is the Career Development Centre: till now we had only heard about career drives being conducted in IM|Sciences, it was a myth to us. But the dedication on continuous effort of this particular department has brought dozens of employer to the institute to conduct career drives. Lucky you, now more sending your CV to places! I wish all the best to everyone who is part of this glorious institution, enjoy it and make the most of it while u still can.



Mominah Riaz

I had a splendid experience at IQRA National University. Including academic excellence, students at INU are also provided with the knowledge regarding realistic aspects of life and are continuously improved for career advancement. The faculty members have been a fruitful figure in engraving in us the sense of accountability, curiosity to learn and the enthusiasm to move beyond our potential. I, not only chose INU for my bachelor's degree but for master's program as well. INU not only caters with knowledge but also with character building and career development. This institute has the excellent, skilled, professional and highly qualified teaching staff which ensures the future of the students is in the best hands and they are at the right direction to turn into successful leaders, no matter which ever subject or program they select.

FACULTY MEMBERS

Prof. Dr. Adil Adnan Dean/Professor Marketing Ph.D (Management Sciences)

Prof. Dr. Amna Ali Chairperson/HR Managemnt Ph.D (Management Sciences)

Prof. Dr. Liaqat Ali Professor Mathematics Ph.D (Mathematics)

Dr. Qaiser Mehmood Associate Professor HR/Managemnt Ph.D (Management Sciences)

Dr. Asad Ullah Assistant Professor Finance Ph.D (Management Science)

Dr. Muhammad Ismail Assistant Professor finance PH.D (Management Sciences)

Dr. Faisal Sheraz Associate Professor HR/Management Ph.D Management Sciences

Dr. Zaigham Abbas Assistant Professor Marketing MS (Marketing)

Dr. Azmat Ali Shah Assistant Professor Human Resource Mgt MS (Management)

Dr. Mudassar Abdullah Assistant Prof. Ph.D Psychology Dr. Naveed Azeem Assistant Professor Finance Ph.D Finance

Dr. Abdus SalamAssistant Professor Psychology
Ph.D Psychology

Dr. Alam zeb KhattakAssociate Professor/Head of Psychology Program Ph.D Psychology

Mr. Khalid Usman Khattak Lecturer HR/Management MS Management

Ms. Sara Khan Lecturer Statistics M.Phil Statistics

Mr.Amjad Hameed Lecturer Finance MS Finance

Mr. Omer Zeb Lecturer Finance MS Finance

Ms. Wajiha Amin Lecturer Statistics/Economics M.Sc (Economics)

Mr. Khubroo Qazi Lecturer Project Management MS Project Management

Mr. Zohaib Ali Lecturer Economics MS (Economics), (Ph.D in Progress)

Mr. Wajahat Gul Lecturer Human Resource Mgt MS (Management)

Ms. Beenish Shuja Lecturer Social Sciences MA (IR & Pak Studies)

Mr. Khalil Ullah Safi Lecturer Marketing MS Marketing

Mr. Muhammad Salman Lecturer Marketing MS Marketing Mr. Ameer Taimur Ali Khan
Lecturer HR Management
MS. Management (Ph.D. in progress)

Ms. Javaria Abid Lecturer Psychology MS Psychology

Mr. Fawad Ijaz Khattak Lecturer Social Sciences MS Political Science

Ms. Nawal Haider Lecturer Psychology MS Psychology

Mr. Awais Ahmad Lecturer HR/Managemnt MS Managemnt, (Ph.D in Progress)

Dr. Shah Hassan Assistant Professor Finance PhD Finance

Ms. Mehr Jabeen Lecturer Ecnomics MS Ecnomics

Sosan Abbas Lecturer Marketing MS Marketing, (Ph.D in Progress)

Kiran Wazir Lecturer Marketing MS Marketing (Ph D in Progress)

Mr. Mehmood UI Ha Program Coordinator BS (Hon)

Mr. Malik Ali Tashqain Program Coordinator MS

Muhammad Saeed Lecturer Ph.D in Progress

Nauman Khan
Producer/Lecturer
MS Media Studies and Mass Communicatio

Jawad Ahmad Coordinator Bsc Information & Communication Technology Ms. Maimoona sadiq Lecturer Finance MS Finance, (Ph.D in Progress)

Surrayya Shahab Lecturer Sociology MS (Sociology)

Ms. Maryam Lecturer Psychology MS Psychology

Shahzad Hamayun Lecturer Social Sciences M. Phil Sociology

Shaukat Ayaz Lecturer Marketing MS Marketing, (Ph.D in Progress

Ms. Zarmina Gul Lecturer Political science MS Political Science

Muhammad Sheraz Computer Lab Assistant MS.c Mathematics

Syed Abid Ali Shah Program Coordinator MA

Muhammad Faheem
Lecturer / HoP (media studies)
Ph.D in progress

Anum Hamid Lecturer Ph.D in Progress

Shahab Ali Lecturer Ph.D In Progress

Amjad Khan
Lecturer
MS in Journalism & Mass Communication

BACHELORS OF BUSINESS ADMINISTRATION

COURSE OVERVIEW

It is a four year program consists of eight semesters, 44 courses and 133 credit hours. The program is based on three key elements. Element one consists of grounding in the core disciplines which are essential to management. The second consists of fertilizer courses from general education and supporting courses from variety of fields to pillar the critical and innovative thinking related to business dynamic environment. The third element consists of specialized instruction in the field of finance, marketing, and human resource management.

SPECIALIZATION

- Finance
- Marketing
- Human Resource Management
- Project Management
- Digital Marketing

ADMISSION CRITERIA

- HSSC, A Levels or Equivalent with Minimum 45% Marks as per HEC criteria.
- Departmental Test and Interview.



SCHEME OF STUDIES

Semester 1

Code	Subject Name	Cr. Hours
MGT-111	Introduction to Business	3
MGT-112	Principles of Management	3
GEN-111	Business English	3
GEN-112	Computer Applications To Business	3
MGT-141	Principles of Marketing	3
GEN-113	Islamic Studies/Ethics for Non-Muslims	2
	Total	17

Semester 3

Code	Subject Name	Cr. Hours
IDC-211	Introduction to Economics	3
GEN-211	Quantitative Techniques for Decision Making	3
MGT-213	Human Resource Management	3
IDC-212	Fundamentals of Statistics	3
GEN-212	Environmental Sciences	3
GEN-213	Pakistan Studies	2
GSQ-211	Fehm E Quran-II	1
	Total	18

Semester 5

Code	Subject Name	Cr. Hours
MGT-311	Business law	3
MGT-312	Management Information System	2
MGT-351	Business Finance	3
MGT-345	Consumer Behavior	3
MGT-352	Introduction to Money & Banking	3
MGT-361	Cost Accounting	3
	Total	18

Semester 7

Code	Subject Name	Cr. Hours
MGT-411	Project Management	3
MGT-412	Corporate Governance	3
	Elective - I	3
ELF-312	Contemporary Issues in Finance	
ELH-414	Global Leadership & Personal Development	
ELM-424	Contemporary Issues in Marketing	
DME-312	Social Media Marketing	
PME-312	Project Monitoring & Evaluation	
	Elective - II	3
ELF-324	Islamic Banking & Finance	
ELH-434	Cases in Human Resource Management	
ELM-416	Advertising & Promotional Strategies	
DME-315	Digital Sales Management	
PME-413	Project Schedule Management	
INT-414	Internship	3
	Total	15

Total Credit Hours: 133

Semester 2

Code	Subject Name	Cr. Hours
GEN-114	Technical report Writing	3
IDC-1111	Business Mathematics	3
GEN-115	Business Ethics	2
MGT-161	Principles of Accounting	3
GEN-116	Introduction to Psychology	2
GEN-117	Entrepreneurship	2
GEN-118	Ideology & Constitution Of Pakistan	2
GSQ-111	Fehm E Quran-I	1
	m + 1	10

Semester 4

Code	Subject Name	Cr. Hours
IDC-213	Statistical Interference	3
MGT-232	Organizational Behavior	3
MGT-261	Financial Accounting	3
MGT-241	Marketing Management	3
GEN-214	Data Analysis Using Statistical Packages	3
GEN-215	Leadership & Community Engagement	2
	Total	17

Semester 6

Code	Subject Name	Cr. Hours
MGT-251	Financial Management	3
MGT-611	Strategic Management	3
IDC-311	Business Research Methods	3
MGT-363	Fundamentals of Taxation	3
MGT-355	E-Commerce	3
MGT-342	Supply Chain Management	3
	Total	18

Semester 8

Code	Subject Name	Cr. Hours
	Elective III	3
ELF-316	Mergers & Acquisitions	
ELH-418	Contemporary Issues in Human Resource Mng	
ELM-313	Emerging Concepts of Channels & Distribution	
PME-316	Project Scope Management	
DME-412	Search Engine Market & Analytics	
	Elective IV	3
ELF-422	Risk Management & Insurance	
ELH-422	Team Leadership	
ELM-324	Digital Marketing	
PME-411	Project Stakeholder Management	
DME-414	Website Design & Development	
	Elective V	3
ELF-423	Behavioral Finance	
ELH-418	Artificial Intelligence for Human Resource Mar	ng.
ELM-327	Case Study in Marketing	
DME-417	Search Engine Operation	3
PME-412	Project Procurement Management	
BRP-424	Capstone Project	3
	Total	12

BS BUSINESS ANALYTICS

ADMISSION CRITERIA

BUSINESS ANALYTICS is a four year degree program comprising of 8 regular semesters. The eligibility criteria is student who secured 45% or more in FSC or equivalent.

SCHEME OF STUDIES

Semester 1

Code	Subject Name	Cr. Hours
IND-111	IT in Business	3
BAS-112	Fundamental of Accounting	3
BUS-113	Business Math-I	3
BAS-114	Principles of Management	3
ENG-115	English-I	3
IS-116	Islamic Studies/Ethics	2
	Total	17

Semester 3

Code	Subject Name	Cr. Hours
ECO-231	Micro Economics	3
CTH-232	Critical Thinking	3
BAS-233	Data Analysis for Business-II	3
IND-234	Programming for Business	3
CMS-235	Community Services	3
GSQ-211	Fehm E Quran-II	1
	Total	16

Semester 5

Code	Subject Name	Cr. Hours
BAS-351	Consumer Behavior	3
PSY-352	Introduction to Psychology	3
BAS-353	Basic Econometrics	3
BAS-354	Human Resource Management	3
IND-355	Data Structures & Business Application	3
	Total	15

Semester 7

Code	Subject Name	Cr. Hours
BAS-471	Business Data & Text Mining	3
BAS-472	Entrepreneurship	3
BAS-473	Financial Management	3
	Elective-II	3
INT-475	Internship	3
	Total	15

Semester 2

Code	Subject Name	Cr. Hours
BAS-121	Financial Accounting	3
BAS-122	Data Analysis for Business-I	3
BAS-123	Marketing Management	3
BUS-124	Business Math-II	3
ENG-125	English-II	3
GSQ-111	Fehm E Quran-I	1
	Total	16

Semester 4

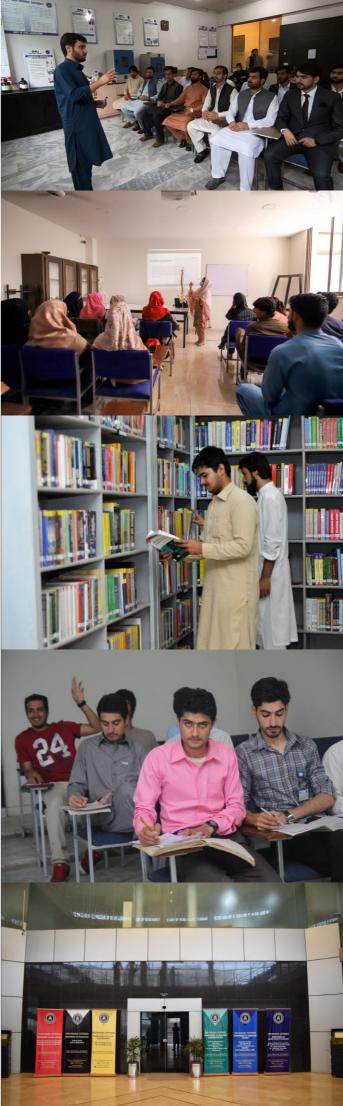
-	Business Finance	3
BAS-242 E		
	Environmental Science & Sustainability for Business	3
SOS-243 I	Introduction to Sociology	3
ECO-244 N	Macro Economics	3
BAS-245 F	Fundamentals of Business Analytics	3
CON-246	Constitution & Ideology of Pakistan	2
7	Total	17

Semester 6

Code	Subject Name	Cr. Hours
BAS-361	Machine Learning for Business Analytics	3
BAS-362	Methods in Business Research	3
BAS-363	Business Communication	3
BAS-364	Data Base Systems for Business	3
	Elective-I	3
IND-367	Business Law	3
	Total	
		18

Semester 8

Code	Subject Name	Cr. Hours
BAS-481	Decision Science for Business	3
BAS-482	Legal & Ethical Issues in Business Analytics	3
BAS-483	Business strategy	3
BRP-484	Capstone Project	3
	Elective-II	3
	Total	15



BS PSYCHOLOGY PROGRAM

OBJECTIVE:

The objective of the BS Program in Psychology is to let the students understand the fundamental principles of Psychology as a science of human behavior. Courses in this program provide the principles, methods and techniques that are essential for a critical and appreciative understanding of human behavior. Students will learn how to apply theoretical principles to human behavior problems. The students will also acquire the skills in experimental techniques and methods and their applications, across the board, in the field of Psychology. Students will develop critical and rational reasoning to be able to work on complex problems and be able to develop careers in teaching, research, industry and government.

PROGRAM STRUCTURE:

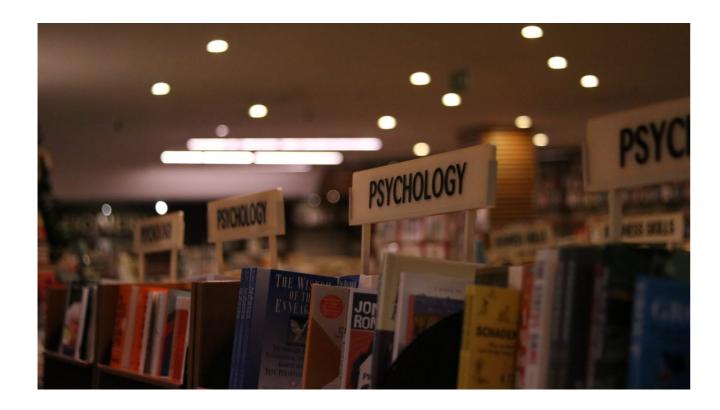
The BS- Psychology program requirement offers 136 credit hours.

ELIGIBILITY:

12 years of education with 45% marks as per HEC criteria. F.A/FSC/A Level or equivalent with minimum 45% or 2nd division. As per HEC criteria.

PROGRAM DURATION

The minimum duration of the program is 4 years / 8 semesters.



SCHEME OF STUDIES

Semester 1

Code	Subject Name	Cr. Hours
PSY 111	Introduction to Psychology	3
PSY-112	Schools & Perspective in Psychology	3
IDC-214	Quantitative Reasoning	3
IDC-114	Biology	3
IDC-115	Functional English	3
IDC-116	Application of ICT	*3
	Total	18

Semester 2

Code	Subject Name	Cr. Hours
PSY-121	Behavioral Neuroscience	3
PSY-122	Experimental Psychology	3
PSY-123	Theories Of personality	3
IDC-221	Quantitative Reasoning-II	3
IDC-125	Expository Writing/communication Skills	3
IDC-126	Pakistan Studies	2
IDC-127	Fehm E Quran-I	1
	Total	18

Semester 3

Code	Subject Name	Cr. Hours
PSY-231	Introduction to Social Psychology	3
PSY-232	Cognitive Psychology	3
PSY-233	Industrial & Organizational Psychology	3
PSY-234	Ethics in Psychology	3
IDC-235	Introduction to Philosophy	2
IDC-326	Islamic Studies	2
IDC-237	Ideology & Constitution of Pakistan	2
	Total	18

Semester 4

Code	Subject Name	Cr. Hours
PSY 241	Psychological Testing	3
PSY 242	Developmental Psychology	3
PSY 243	Psycho pathology	3
PSY-244	Environmental Psychology	3
IDC 245	Criminology	2
MGT 246	Entrepreneurship	2
IDC 247	Civics & Community Engagement	2
	Total	18

Semester 5

Code	Subject Name	Cr. Hours
PSY 351	Cross Cultural Psychology	3
PSY 352	Gender Psychology	3
PSY 353	Sports Psychology	3
PSY 354	Clinical Psychology	3
IDC 355	Interdisciplinary Course-I (data analysis)	3
IDC 356	Fehm E Quran-II	1
	Total	16

Semester 6

Code	Subject Name	Cr. Hours
PSY 361	Positive Psychology	3
PSY 362	Counseling Psychology	3
PSY 363	Islamic Psychology	3
PSY 364	Practicum-I	3
IDC 365	Interdisciplinary course-II	3
	(Academic Writing & Research Methods)	
	Total	15

Semester 7

Code	Subject Name	Cr. Hours	
PSY 471	Forensic Psychology	3	
PSY 472	Practicum-II	3	
PSY 473	Disaster & Trauma Management	3	
IDC 474	Introduction to Anthropology	3	
IDC 475	Sustainable Development	3	
PSY 476	Internship	3	
	Total	18	

Semester 8

Code	Subject Name	Cr. Hours
PSY 481	Psychology & Emerging Technologies	3
PSY 482	Peace Psychology	3
PSY 483	Cyber Psychology	3
PSY 484	Educational Psychology	3
PSY 485	Capstone/Project	3
	Total	15

Total Credit Hours: 136

BS ACCOUNTING & FINANCE

ACCA EXEMPTIONS:

Syllabus coverage of the courses will allow the students not only to attain the BS (Hons) degree but also to attempt ACCA (UK) papers, within the 4 years. At the successful completion of this degree a candidate may become a graduate & professional qualification holder. It is envisioned that ACCA will offer exemption of first 9 papers to the graduated of INU, BS (Hons) Accounting & Finance program.

PROGRAM STRUCTURE:

The BS accounting and finance is of a 4 year duration, spread over 8 regular semesters and consist of 133 credit hours of studies. The normal duration for completion of BS (Accounting & Finance) degree is 8 semesters over a period of 4 years.

ELIGIBILITY:

FA, FSC or Equivalent qualifications with minimum 45% marks in any discipline. Interview

PROGRAM DURATION

The minimum duration of the program is 4 years / 8 semesters.



SCHEME OF STUDIES

Semester 1

Code	Subject Name	Cr. Hours	Code	Subject Name
GEN-111	Business English	3	GEN-114	Technical Report Writing
GEN-113	Islamic Studies	2	GEN-119	Logical & Critical Thinking
MGT-162	Fundamentals of Accounting	3	GEN-116	Introduction to Psychology
GEN-112	Computer Applications to Business	3	GEN-117	Entrepreneurship
MGT-111	Introduction to Business	3	GEN-118	Ideology & Constitution of Pakistan
MGT-151	Principles of Business Finance	3	MGT-261	Financial Accounting
			IDC-111	Business Maths
	Total	17	GSQ-111	Fehm E Quran
				Total

Semester 3

Code	Subject Name	Cr. Hours
IDC-211	Introduction to Economics	3
MGT-262	Management Accounting	3
GEN-212	Environmental Science	3
GEN-211	Quantitative Techniques in Decision	3
GEN-213	Pak Studies	2
IDC-212	Fundamental of Statistics	3
GSQ-211	Fehm E Quran-II	1
	Total	18

Semester 4

Semester 2

Code	Subject Name	Cr. Hours
GEN-214	Data Analysis Using Statistical	3
GEN-215	Leadership & Community Engagement	2
IDC-213	Statistical Inference	3
MGT-263	Corporate Accounting	3
MGT-264	Accounting Theory & Practices	3
MGT-251	Financial Management	3
	Total	17

Semester 5

Code	Subject Name	Cr. Hours
MGT-311	Business Law	3
MGT-357	Financial Markets & Institutions	3
MGT-358	Corporate Finance	3
MGT-362	Introduction to Auditing	3
MGT-364	Islamic Banking Theory & Practice	3
	Elective-I	3
EAC-312	Advanced Financial Accounting	
EAF-419	Financial Statement Analysis	
	Total	18

Semester 6

Code	Subject Name	Cr. Hours
MGT-356	Money & Banking	3
MGT-363	Fundamentals of Taxation	3
IDC-311	Business Research Methods	3
MGT-355	E-Commerce	3
	Mergers, Acquisitions & Corporate Restructuring	3
	Elective-II	3
EAC-319	Financial Reporting	
EAF-312	Behavioral Finance	
	Total	18

Semester 7

Code	Subject Name	Cr. Hours
MGT-461	Accounting Information System	3
	Corporate Social Responsibilities	3
	Elective-III	3
	Elective-IV	3
EAC-316	Advanced Management Accounting	
EAC-413	Advanced Financial Reporting	
EAF-416	Non Banking Financial Institutions	
EAF-314	Financial Risk Management	
INT-414	Internship	3
	Total	15

Semester 8

Code	Subject Name	Cr. Hours
	Strategic Business Leadership	3
	Elective-V	3
	Advanced Audit & Assurance	3
BRP-424	Capstone Project	3
EAF-425	corporate Governance	
EAC-317	Advance Cost Accounting	
	Total	12

Total Credit Hours: 133

BS DIGITAL MARKETING

PROGRAM STRUCTURE:

The BS Digital Marketing is of a 4 year duration, spread over 8 regular semesters and consists of 133 credit hours of studies. The normal duration for completion of the degree is 8 semesters over a period of 4 years.

ELIGIBILITY:

FA, FSC or Equivalent qualifications with minimum 45% marks in any discipline.

PROGRAM DURATION

The minimum duration of the program is 4 years / 8 semesters.





SCHEME OF STUDIES

Semester 1

Code	Subject Name	Cr. Hours	Code	Subject Name
GEN-111	Business English	3	GEN-114	Technical Report Writing
GEN-113	Islamic Studies	2	GEN-119	logic & Critical Thinking
MGT-141	Principles of Marketing	3	GEN-116	Introduction to Psychology
GEN-112	Computer Applications to Business	3	MGT-152	Marketing Management
MGT-112	Principles of Mnagement	3	MGT-142	Introduction to Digital Marketing
MGT-111	Introduction to Business	3	GEN-118	Ideology & Constitution of Pakistan
			GEN-117	Entrepreneurship
	Total	17	GSQ-111	Fehm E Quran-I
				Total

Semester 3

Code	Subject Name	Cr. Hours
IDC-214	Graphics Design & Animations	3
MGT-241	E-Commerce	3
GEN-212	Environmental Science	3
GEN-211	Quantitative Techniques for Decision Making	3
IDC-212	Fundamentals of Statistics	3
GEN-213	Pakistan Studies	2
GSQ-211	Fehm E Quran-II	1
	Total	18

Semester 4

Semester 2

Code	Subject Name	Cr. Hours
GEN-214	Data analysis Using Statistical Packages	3
GEN-215	Leadership & Community Engagement	2
IDC-213	Statistical Inference	3
MGT-242	Social Media Marketing	3
IDC-211	Introduction to Economics	3
MGT-243	Affiliate Marketing	3
	Total	17

Semester 5

Code	Subject Name	Cr. Hours
MGT-359	Digital Economy of Pakistan	3
RSH-311	Digital Analytics	3
MGT-343	Personalization in Digital Marketing	3
MGT-344	Website Design & Development	3
MGT-345	Online Consumer Behavior	3
MGT-353	Financial Management	3
	Total	18

Semester 6

Code	Subject Name	Cr. Hours
MGT-346	Digital Campaign Management	3
MGT-347	Ethics in Digital Marketing	3
MGT-348	Writing for Digital Space Management	3
MGT-349	Digital Marketing Communication	3
	Elective 1	
DME-312	Social Media Marketing	3
	Elective II	
DME-315	Digital Sales Management	3
	Total	18

Semester 7

Code	Subject Name	Cr. Hours
MGT-441	Digital Sales Management	3
MGT-442	Digital Brand Management	3
	Elective 3	
DME-417	Search Engine Operation	3
	Elective 4	
DME-414	Website Design & Development	3
INT-414	Internship	3
	Total	15

Semester 8

Code	Subject Name	Cr. Hours
MGT-443	Marketing Research Method	3
MGT-444	Data Science Techniques	3
	Elective 5	
DME-416	Cyber Law & Ethics in digital Marketing	3
BRP-424	Capstone Project	3
	Total	12

Total Credit Hours: 133

MBA - 2 YEARS BUSINESS BACKGROUND

COURSE OVERVIEW

It is a two years program consists of four semesters, 12 courses and Project Thesis (38 credit hours).

The main purpose of this program is to bring close integration between theory and practice which may be a helpful hand in the support of the corporate sector. Every single course has been purposely prepared to cater for the present and future business needs. It offers considerable options to students, thereby adequately preparing them for a variety of careers in both public and private sectors. The specialization courses allow students to focus on the fundamental areas of their choice and seek broader knowledge in Marketing, Finance and Human Resource Management.

ADMISSION REQUIREMENTS

- A minimum of 16 years of education in the field of Management Sciences, or relevant with minimum 45% Marks / 2.0 CGPA on the scale 4.00 as per HEC criteria.
- NTS General test with minimum 50% cumulative score, or 60% marks in university based test.
- The minimum duration for degree completion is 2 years.
- The maximum duration for degree completion is 4 years including statutory body approval.

OFFERED SPECIALIZATION

- Finance
- Marketing
- Human Resource Management
- · Project Management
- · Tourism & Hospitality Management
- Entrepreneurship
- · Pharmaceutical Marketing
- · Islamic Banking & Finance



SCHEME OF STUDIES

Semester 1

Code	Subject Name	Cr. Hours
MGT-631	Strategic Human Resource Management	3
RSH-613	Quantitative Techniques for Managers	3
IDC-621	Fehm e Quran-I	1
	Elective - I	3
	Elective - I I	3
	Total	13

Semester 2

Code	Subject Name	Cr. Hours
MGT-651	Strategic Financial Management	3
RSH-614	Applied Qualitative Techniques	3
IDC-622	Fehm e Quran-II	1
	Elective - III	3
	Total	10

Semester 3

Code	Subject Name	Cr. Hours
MGT-641	Strategic Marketing Management	3
	Elective IV	3
	Elective V	
	Total	6

Semester 4

	Subject Name	Cr. Hours
JS-613	Project-Thesis / 2 Elective Courses	6
	Total	6
	Total	

MBA - 2 YEARS

ADMISSION REQUIREMENT

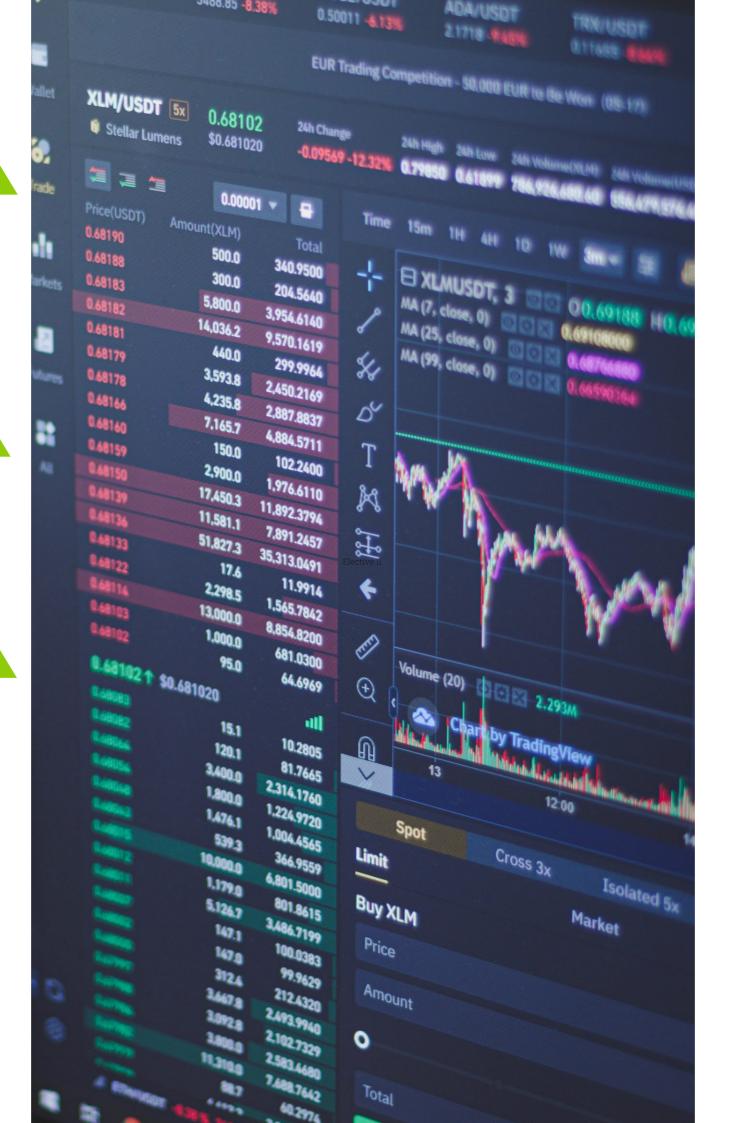
- 16 years of education in any other field/program with 45% marks or 2.0 CGPA. NTS General with minimum 50% cumulative score, or 60% marks in university based test. Minimum 2nd division or CGPA of 2.0/4.0 and as per HEC criteria.
- Maximum duration for degree completion is 4 years including statutory body approval.

PROGRAM STRUCTURE

This is normally a 2 years program comprising of 4 semesters with minimum of 62 credit hours.

OFFERED SPECIALIZATION

- Finance
- Marketing
- · Human Resource Management
- Project Management
- Tourism & Hospitality Management
- Entrepreneurship
- Pharmaceutical Marketing
- Islamic Banking & Finance



SCHEME OF STUDIES

Semester 1

Code	Subject Name	Cr. Hours
MGT-511	Principles of Management	3
MGT-561	Principles of Accounting	3
MGT-541	Principles of Marketing	3
IDC-511	Introduction to Economics	3
MGT-531	Human Resource Management	3
IDC-621	Fehm E Quran-I	1
	Total	16

Semester 2

Code	Subject Name	Cr. Hours
MGT 551	Business Finance	3
MGT 542	Marketing Management	3
MGT 562	Financial Accounting	3
IDC 512	Managerial Economics	3
RSH 511	Business Research Methods	3
IDC 622	Fehm E Quran-II	1
	Total	16

Semester 3

Code	Subject Name	Cr. Hours
MGT 552	Financial Management	3
RSH 612	Quantitative & Qualitative Techniques	3
	Elective I	3
	Elective II	3
	Elective III	3
	Total	15

Semester 4

Code	Subject Name	Cr. Hours
MGT 611	Strategic Management	3
	Elective - IV	3
	Elective-V	3
BUS 613	Project-Thesis / 2 Electives	6
	Total	15

MS - MANAGEMENT SCIENCES

COURSE OVERVIEW

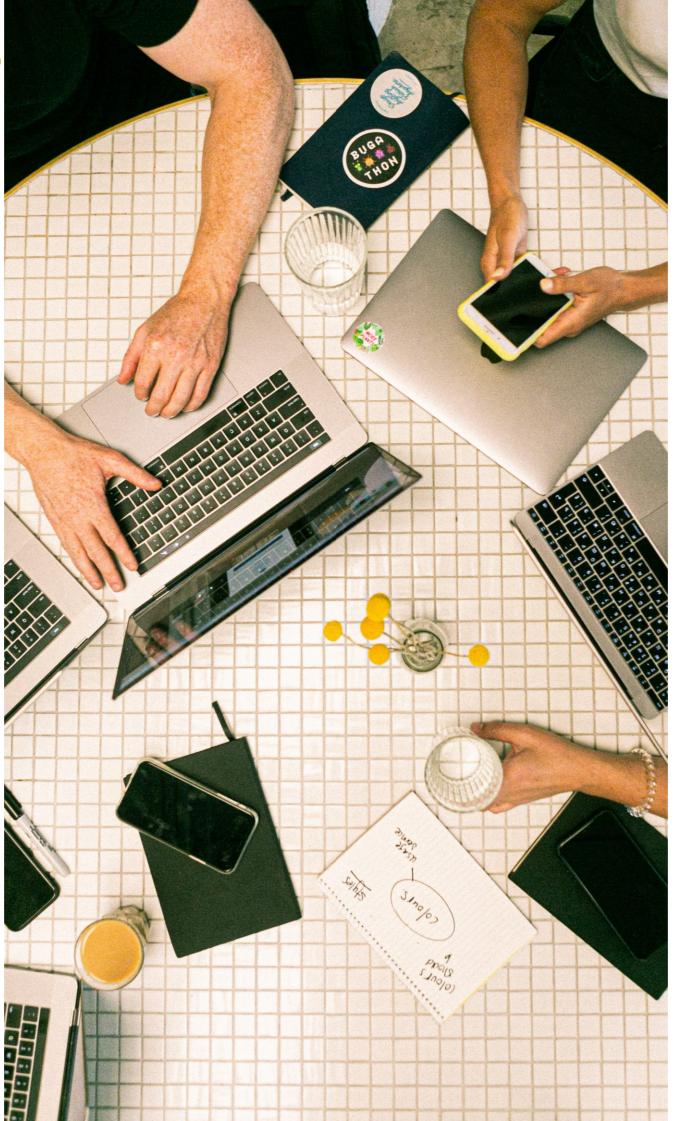
This is normally a 2 years program comprising of 4 semesters with a minimum of 32 credit hours. There will be a fall and spring semester in each year.

ADMISSION CRITERIA

- 16 years of education in the field of Management Sciences and awarded 45% marks or 2.0 CGPA. NTS General with minimum 50% cumulative score, or 60% marks in university based test and as per HEC criteria
- Departmental Interview.
- Maximum time for degree duration is 4 years including statutory body approval.

SPECIALIZATION OFFERED

- Finance
- Marketing
- Human Resource Management
- · Project Management
- Tourism & Hospitality Management
- Entrepreneurship
- · Pharmaceutical Marketing
- Islamic Banking & Finance



SCHEME OF STUDIES

Semester 1

Code	Subject Name	Cr. Hours
RSH 513	Research Philosophy	3
RSH 512	Advance Research Methods	3
RSH 611	Advanced Reading in Management	3
IDC 621	Fehm E Quran-I	1
	Total	10

Semester 2

Code	Subject Name	Cr. Hours
RSH 514	Quantitative Techniques	3
	Elective-I	3
	Elective-II	3
IDC 622	Fehm E Quran-II	1
	Total	10

Semester 3

Code	Subject Name	Cr. Hours
RSH 515	Qualitative Techniques	3
	Elective III	3
	Total	6

Semester 4

Code	Subject Name	Cr. Hours
BUS-613	Project-Thesis / 2 Elective Courses	6
	Total	6

Grand Total: 32 Credit Hours

PHD - MANAGEMENT SCIENCES

ADMISSION CRITERIA

- A minimum 18 years of formal education as per HEC criteria.
- MBA/MS/M.Phil Degree or Equivalent degree in Management Sciences from HEC recognized university.
- 1st Division in case of annual system or CGPA 3/4 or above. Candidate must provide equivalency certificate from HEC in case of any foreign degree and MBA 1.5.
- 60% score in GAT-Subject Test by NTS or university based test passed with 70% marks.
- Affidavit to comply with university rules and regulations.
- Tentative Research Proposal.
- 6 Cr/hrs deficiency research work to be completed by those students who have MBA/MS without research or equivalent (paper published in "Y" Category Journal.

PROGRAM STRUCTURE

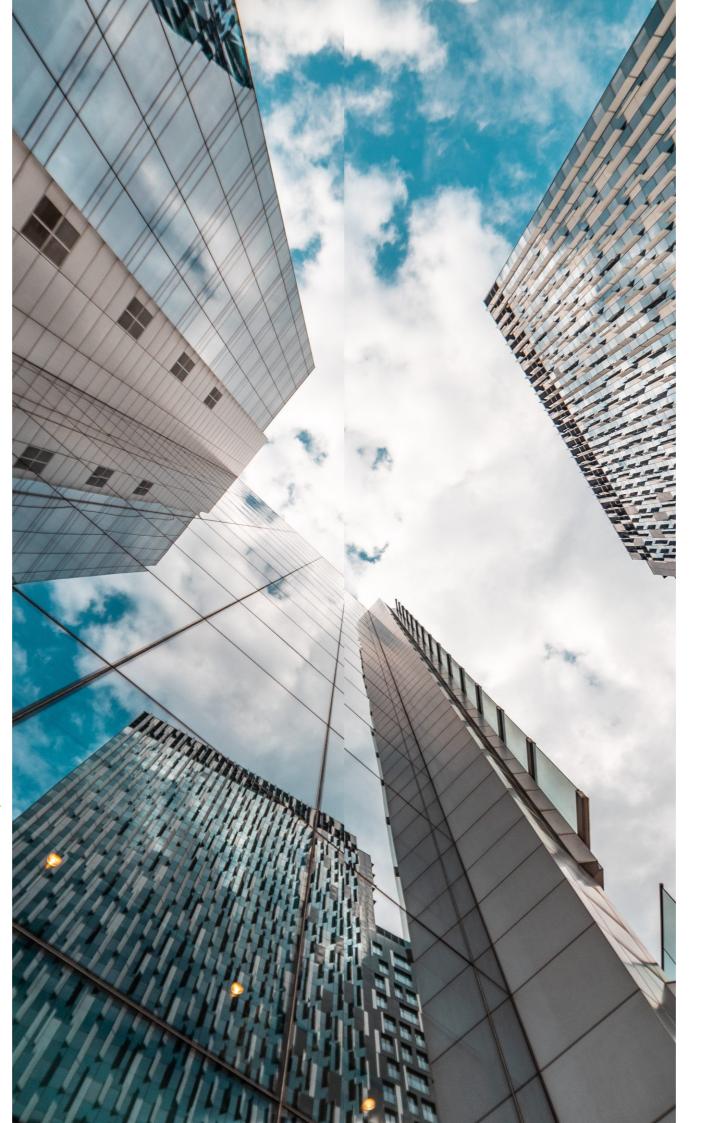
The Ph.D. program requirement is 50 credit hours, which includes minimum 18 credit hours of course work and 30 credit hours of Thesis involving research work. Students will be eligible to start their research work officially after qualifying the comprehensive exam. Research Proposals should be evaluated by Graduate Study Committee (GSC) before they are forwarded for approval to Board of Advance Studies and Research (BASAR).

PROGRAM DURATION

Minimum duration of Ph.D. program is 3 years and maximum duration is 8 years as per the guidelines by the Higher Education Commission (HEC).

OFFERED SPECIALIZATION

- Finance
- Marketing
- Management and Human Resource Management



SCHEME OF STUDIES

Semester 1

Code	Subject Name	Cr. Hours
RSH 711	Advanced Research Techniques	3
RSH 712	Critical Literature Review	3
	Elective - I	3
IDC 721	Fehm E Quran-I	1
	Total	10

Semester 2

Code	Subject Name	Cr. Hours
MGT 711	Contemporary issues in Management	3
RSH 713	Independent Study	3
	Elective - II	3
IDC 722	Fehm E Quran-II	1
	Total	10

Semester 3rd, 4th, 5th & 6th Semester (Year 2 & 3)

Subject Name	Cr. Hours
Ph.D Thesis	30
Total	30
	Subject Name Ph.D Thesis Total

B.S (HONS.) MEDIA STUDIES AND MASS COMMUNICATION

COURSE OVERVIEW

Program Duration:

4 years, 8 Semester

Credit Hours:

142 credit hours

Courses:

Total 49 courses and Internship

ELIGIBILITY

HSSC with 2nd division or A-Levels with 45% marks.

Associate Degree program available as per HEC Criteria.

SPECIALIZATION OFFERED

- 1: Advertising & Public Relations
- 2: Data & Computational Journalism
- 3: Development Communication
- 4: Digital Media Production
- 5: Electronic Media
- 6: Journalism
- 7: Media Ethics & Policy
- 8: Media Management
- 9: Social Media
- 10: Theater, Film & Television





SCHEME OF STUDIES

Semester 1

Code	Subject Name	Cr. Hours
MCS 111	Introduction to Mass Communication	3
MCS 112	Mass Media in Pakistan	3
GEN 111	Quantitative Reasoning-I	3
NS 111	Environmental Sciences	3
ENG 111	Functional English	3
MCS 115	Application of ICT	3
	Total	18

Semester 2

Code	Subject Name	Cr. Hours
MCS 121	Introduction to Advertising & PR	3
MCS 122	Introduction to Digital Media	3
	Introduction to Political Science	3
GEN 121	Quantitative Reasoning-II	3
MCS 123	Expository Writing	3
GEN 122	Pakistan Studies	2
GSQ 111	Fehm E Quran-I	1
	Total	18

Semester 3

Code	Subject Name	Cr. Hours
MCS 231	Basics of Media Production	3
MCS 232	Media & information Literacy	3
MCS 233	Fundamentals of News Reporting	3
	Introduction to Social Work	3
AH 231	Photography	2
GEN 211	Islamic Studies (religious edu/ethics for non-muslims)	2
GEN 212	Ideology & Constitution of Pakistan	2
GSQ 211	Fehm E Quran-II	1
	Total	19

Semester 4

Code S	Subject Name	Cr. Hours
MCS 241 C	Communication Theories	3
MCS 242 N	News Production & Current Affairs	3
MCS 243 N	Media Ethics & Laws in Pakistan	3
MCS 244 S	Sub Editing & Page Designing	3
SOS 221 J	Journalism	2
GEN 221 C	Civics & Community Engagement	2
GEN 222 E	Entrepreneurship	2
Т	Total	18
GEN 221 GEN 222 E	Journalism Civics & Community Engagement Entrepreneurship	2 2 2

Semester 5

Code	Subject Name	Cr. Hours
MCS 351	Development Support Communication	3
MCS 352	Data Journalism	3
MCS 353	Op-Ed Writing	3
	Climate Change	3
	AI & Data Analytics in Media	3
MCS 354	Online Journalism	3
	Total	18

Semester 6

Code	Subject Name	Cr. Hours
MCS 361	Advanced Production Techniques	3
MCS 362	Graphic Design & Animation	3
MCS 363	Communication Research Methods	3
	Elective-I	3
	Elective-II	3
MCS 364	Media Seminar	3
	Total	18

Semester 7

Code	Subject Name	Cr. Hours
MCS 471	Documentary Production	3
MCS 472	Conflict & Crisis Communication	3
	Elective-III	3
	Elective-IV	3
	Elective-V	3
INT 471	Internship	3
	Total	18

Semester 8

Code	Subject Name	Cr. Hours
MCS 481	Media & Enterprise Management	3
MCS 482	Media Advocacy	3
	Elective-VI	3
	Elective-VII	3
MCS 485	Capstone	3
	Total	15

ELECTIVE / SPECIALIZED COURSES FOR SEMESTER 7:

*Student can opt for one of the three specialization sequences.

Code	Print Media	Code	Electronic Media	Code	Advertising & PR
PMS 411	Advanced Reporting	EMS 411	Radio News Reporting and Production	APS 411	Advertising- I
PMS 412	Newspaper Management & Production	EMS 422	TV News Reporting and Production	APS 422	Public Relations- I
Code	Film and Broadcasting	Code	Media Management	Code	Digital Media
Code FBS 411	Film and Broadcasting Film Direction	Code MMS 411	Media Management Human Resource Management	Code DMS411	Digital Media Contemporary Issues in Digital Media

ELECTIVE / SPECIALIZED COURSES FOR SEMESTER 8:

*Student has no choice.

Code	Print Media	Code	Electronic Media	Code	Advertising & PR
PMS 421	Sub Editing & Page Designing- II	EMS 421	Radio Program Production	APS 421	Advertising- II
PMSMC 422	Magazine/ Book Production	EMS 422	TV Program Production	APS 422	Public Relations- II
Code	Film and Broadcasting	Code	Media Management	Code	Digital Media
FBS 421	Graphics and Animation	MMS 421	Corporate Communication	DMS 421	Advanced Digital Media
FBS 422	Advanced Cinematography	MMS 422	Integrated Marketing Communication	DMS 422	Digital Media Analysis

DEPARTMENT RULES AND REGULATIONS

- Attendance: 75% class Attendance is mandatory to appear in exams.
- Assignments, tasks and projects have to be done in time and when assigned, students will have three days to discuss otherwise no excuse will be accepted.
- Group activities will be done according to the groups assigned by instructor and not otherwise.
- During lectures or sessions Video and Audio recording from personal mobile phones or cameras will not be allowed. Only official equipment's can be used for this purpose with permission.
- Studio accessories are not allowed to be taken out of the university premises without signed permit of HOD.
- Equipment damage will be reported and student will be fined.
- Violation of any rule will be punishable.
- Department has the right to offer the specialization/s as per available resources and number of students.



Prof. Dr. Sahibzada Aurangzeb

In the School of English, literature and linguistics, Iqra National University offers dynamic approaches in the field of English language and literature under the supervision of highly educated and dedicated faculty members, who are specialized in their respective areas of English language and Literature. The department offers graduate programs for the students who seek innovative opportunities in a collaborative learning environment. While designing the syllabi, the faculty has tried to strike a harmonious balance between Literature and Linguistics by observing the recommended guidelines of HEC.

As an English major, at Iqra National University, your academic career will strike an ideal with a wide array of academic programs, we brace up our undergraduate students to forge careers in professional and academic job markets. Our graduates thus leave empowered with skills in oral and written communication, critical thinking, and problem-solving. This enables them to collaborate and excel in an increasingly globalized employability in fields as diverse as teaching, media, communication, civil service, and many others. We also aim to foster an aptitude for advanced learning and research among our students. For this, our faculty members dedicate themselves to impart excellence and outstanding scholarship

It Develops the language skills in connection with the surrounding social set up, understanding various approaches to second language acquisition/learning along with the multiple historical and cultural contexts of English language, literature and linguistics. Language and literature are two areas of study that go hand-in-hand. One must know a languageto study its literature. We pride ourselves in equipping our students with the analytical tools to engage critically in the global exchange of ideas.

Our education program opens you to various scope of societies, archives, and ways of thinking. Our language projects will prepare you to travel, convey, and function as a worldwide resident. We're focused on delivering exceptional yields, to produce public impact and significant social engagement. If you are thinking of studying in English language and literature, the faculty at Iqra National University Peshawar is committed to provide you world-class resources.

CHAIRMAN SCHOOL OF ENGLISH (LITERATURE & LINGUISTICS)

VISION

To achieve academic excellence in the fields of English Literature and Linguistics based on international standards with a sense of market dynamism and corporate social responsibility.

MISSION

To develop academically, improve cross cultural understanding through national & international collaboration that encourage problem solving abilities across disciplines by, highlighting academic excellence, to produce highly analytical thinkers for the variety of careers.

BS - ENGLISH (LANGUAGE & LITERATURE)

ABOUT

BS English Program is a 04-year degree program with 136 credit hours, which has been specifically designed to cover core areas in English language, literature, and linguistics. It encourages learners to read and analyse critically a wide range of texts. The program will further orient them to various traditions of writing/speaking in English. Special emphasis is given to enhancing proficiency in oral and written English which subsequently ensures employability in various fields. Being highly interdisciplinary in nature, the program enables students to connect their knowledge of English language, literature, and linguistics with several areas of social sciences such as philosophy, psychology, globalization, sociology, etc. This program paves way for the students to trace and recognize current trends for conducting small-scale research in an area of interest.

BS English programme offers students individualised access to excellent teaching on British, American and World Literatures with a view to train students in methods of contextual reading, critical thinking, and writing. One of the core objectives of the programme is to engage students with ongoing debates about decolonising knowledge and sensitising them to pertinent contemporary concerns such as racial politics, migration, identity politics, displacement, gender, and climate change. The programme uses literary discourse to encourage sustained engagement with issues of power, positionality, ethics, and agency in local and transnational contexts. The courses draw upon a broad range of methodologies and theoretical approaches, such as historiography, postcolonialism, feminism, Marxism, post-structuralism, ecocriticism affect theory to mention just a few.

PROGRAM STRUCTURE

The BS- English program is spreaded over 8 semesters in 4 years with 138 credit hours.

The minimum duration of the program is 4 years / 8 semesters. The maximum duration of the program is 6 years.

ADMISSION CRITERIA

12 years of education with 45% marks as per HEC criteria.

Associate Degree Program available as per HEC Criteria.

ENTRY REQUIREMENT

12 year of education, HSSC education F.A./F. Sc./I.Com./ I.C.S./A Level or an equivalent qualification with minimum 2nd division.

SCHEME OF STUDIES

Semester 1

Semester 2

Code	Subject Name	Cr. Hours
GC-301	Introduction to IR	3
GC-102	Introduction to Geography	3
GC-103	Pakistan Studies	2
ELL-101	Reading and Writing Skills	3
ELL-102	Introduction to Literary Studies	3
ELL-103	Introduction to Language Studies	3
GC-107	Understanding of Holy Quran	1
	Total	18

Code	Subject Name	Cr. Hours
Gc104	Islamic Studies/Ethics	2
GC105	Elementary Mathematics & Stats	3
GC106	Introduction to Philosophy	3
MGT111	Introduction to Business	3
ELL105	Introduction to Phonetics & Phonology	3
ELL106	Literary Forms and Movements	3
GC204	Understanding of Holy Quran-II	1
	Total	18

Semester 3

Semester 4

Code	Subject Name	Cr. Hours
Gc201	Introduction to Information & Computer Technology (ICT) Skills	2+1
MKT124	Principles of Marketing	3
MKT411	Entrepreneurship	3
ELL201	Communication and Presentation Skill	3
ELL202	Short Fictional Narratives	3
ELL203	Introduction to Morphology	3
	Total	18

Code	Subject Name	Cr. Hours
Gc204	Human Rights & Citizenship	3
PSY111	Introduction to Social Psychology	3
ELL205	Classical and Renaissance Drama	3
GC401	Ideology & Constitution of Pakistan	3
GC302	Introduction to Environmental Studies	3
ELL208	Rise of the Novel (18th to 19th century)	3
	Total	18

Semester 5

Semester 6

Code	Subject Name	Cr. Hours
Gc301	Introduction to International Relation	3
GC302	Introduction to Environmental Studies	3
ELL301	Romantic and Victorian Poetry	3
ELL302	Foundations of Literary Theory & Criticism	3
ELL303	Sociolinguistic	3
ELL304	Popular Fiction	3
	Total	18

Code	Subject Name	Cr. Hours
ELL305	Modern Poetry	3
ELL306	Modern Drama	3
ELL307	Modern Novel	3
ELL308	Grammar & Syntax	3
ELL309	Discourse Studies	3
ELL310	Creative Nonfiction	3
	Total	18

Semester 7

Semester 8

Code	Subject Name	Cr. Hours
ELL401	Research Methods and Term Paper Writing	3
ELL402	Introduction to Applied Linguistics	3
ELL403	Introduction to Stylistics	3
ELL404	Literary Theory and Practice	3
ELL405	Pakistani Literature in English	3
	Total	15

Code	Subject Name	Cr. Hours
ELL406	Postcolonial Literature	3
ELL407	American Literature	3
ELL408	Introduction to Translation Studies	3
ENG499	Research Project	3
ELL410	World Englishes	3
	Total	15

M.PHIL ENGLISH (LITERATURE)

ABOUT

To create a sense of critical analysis and train the individual to develop arguments based on facts for decision making purpose.

To equip the enrolled with latest research knowledge for leading position in any walk of life.

To enhance understanding of various culture by keeping in mind the cross culture disputes.

To obtain a higher position in the various institutions of Higher Education of Pakistan.

To create ability and confidence of separate literary research by following the already established norms of research.

To explore literature of the world and understand for comparative analysis.

To highlight the difference between/among various cultures of the world.

ADMISSION CRITERIA

The eligibility and enrolment criteria for M. Phil in English Literature is to be followed as recommended by HEC.

Sixteen years of schooling or 4 year education (124 credit hours) after HSSC/F.A./F.Sc/Grade 12 shall be required for admission in the MPhil English Literature.

A minimum of 2nd division in annual system of examination or 2.50 CGPA in semester system examination in the terminal degree as per the HEC criteria

ENTRY REQUIREMENT

The departmental test equivalent to GRE/GAT/HAT General with the passing score of 60% as per HEC guidelines.

SCHEME OF STUDIES

Semester 1

Semester 2

3 3 3 3 3 3 3 3 3 3
3
3
Quran-II 1
13
Cr. Hours
sor as per HEC Criteria) 3

Total Credit Hours: 32

Note: Only five courses are to be offered in first two semesters. However, list of courses may be extended according to availability of Experts at Igra National University Peshawar.

ELECTIVE COURSES FOR M.PHIL ENGLISH (LITERATURE)

The courses given in the table above may be replaced with those given in the following list, depending on the choice of students, research direction, and availability of local expertise in the institution.

ELIT710 Contemporary Postcolonial Studies

ELIT711 War Literature

ELIT712 Literature and Globalization

Literature and Environment

Literature and Film Studies

ELIT714 Women's Writings

ELIT715 Postmodern Fiction

ELIT716 Transnational Poetry

ELIT717 Digital Humanities

FACULTY MEMBERS OF ENGLISH DEPARTMENT

Dr. Sahibzada Aurangzeb Professor / HOD Ph.D English

Dr. Muhammad Bilal Associate Professor Ph.D English

Dr. Tabassum Javed Assistant Professor Ph.D English

Ms. Quratulain Afridi Coordinator M.Phil

Ms. Wajeeha Usman Lecturer PhD in Progress

Ms. Mussarat Jabeen Lecturer M.phil

Mr. Imran Khan Lecturer M.phil Mr. Shahzeb Khattak Lecturer M.Phil English

Ms. Rizwana Iqbal Lecturer Ph.D in Progress

Ms. Tamanna Sami Lecturer M.Phil

Muhammad Ijaz Ahmed Lecturer M.Phil

Muhammad Younis Lecturer M.Phil English

Ms. Noor Jahen Lecturer PhD in Progress

Ms. Samina Batool Lecturer M.phil

Ms. Hajra Iqbal Lecturer M.phil

